

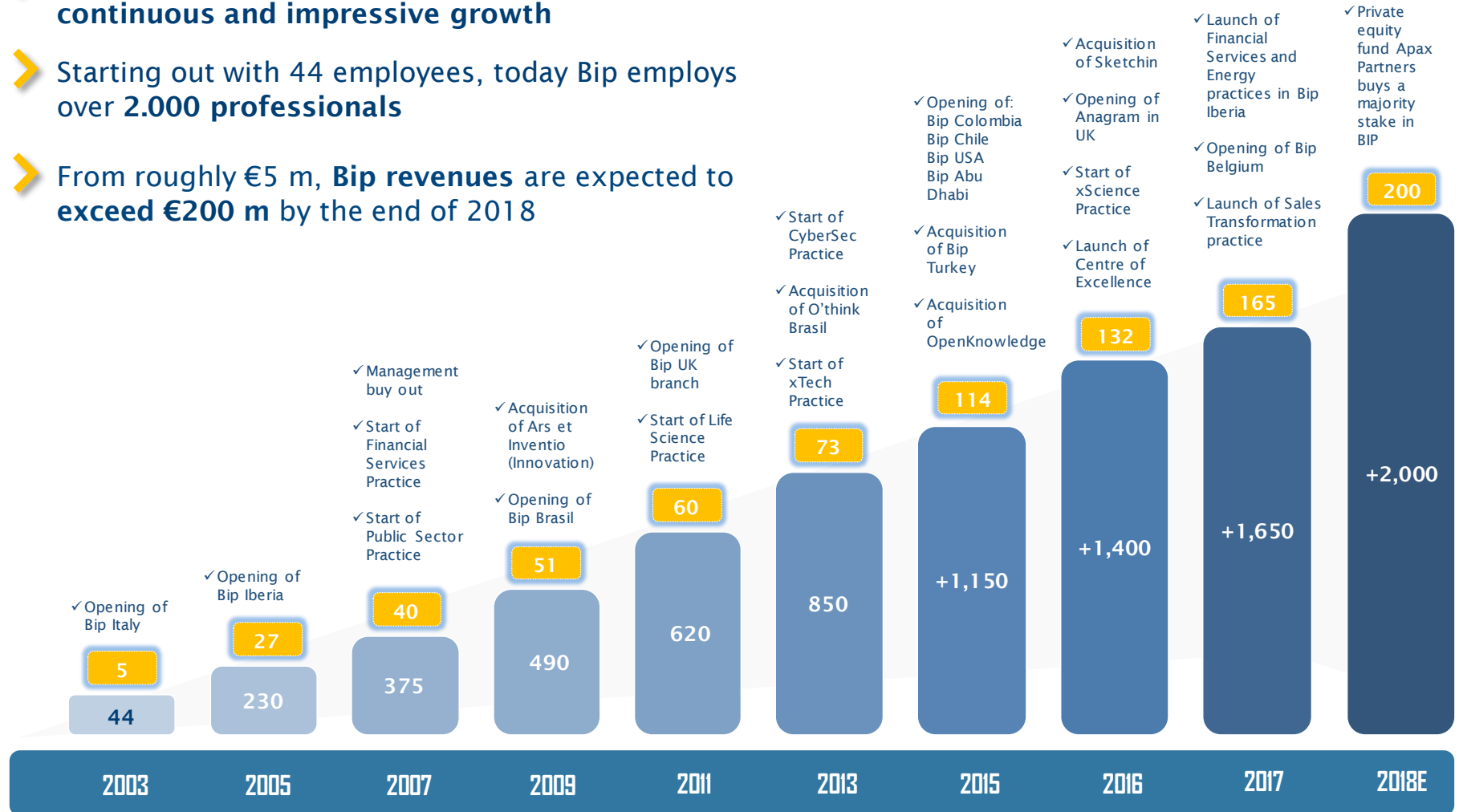
Bip.

Business Integration Partners

Corporate presentation

July, 2018

- Since its foundation, Bip has always experienced **continuous and impressive growth**
- Starting out with 44 employees, today Bip employs over **2.000 professionals**
- From roughly €5 m, **Bip revenues** are expected to **exceed €200 m** by the end of 2018





11

Countries



+2.000

Professionals



+4.500

Successful projects



13 years

Top 10 clients relationship



Public Sector & transportation



Energy & Utilities



Tech, Media, Entertainment & Telco



Financial Services





Bip supports and advises its clients globally, with a successful and well-established track record in management consulting and technology advisory services. The leadership, positioning and qualitatively distinct service offering base is built upon 3 key recognized success factors (TIE)

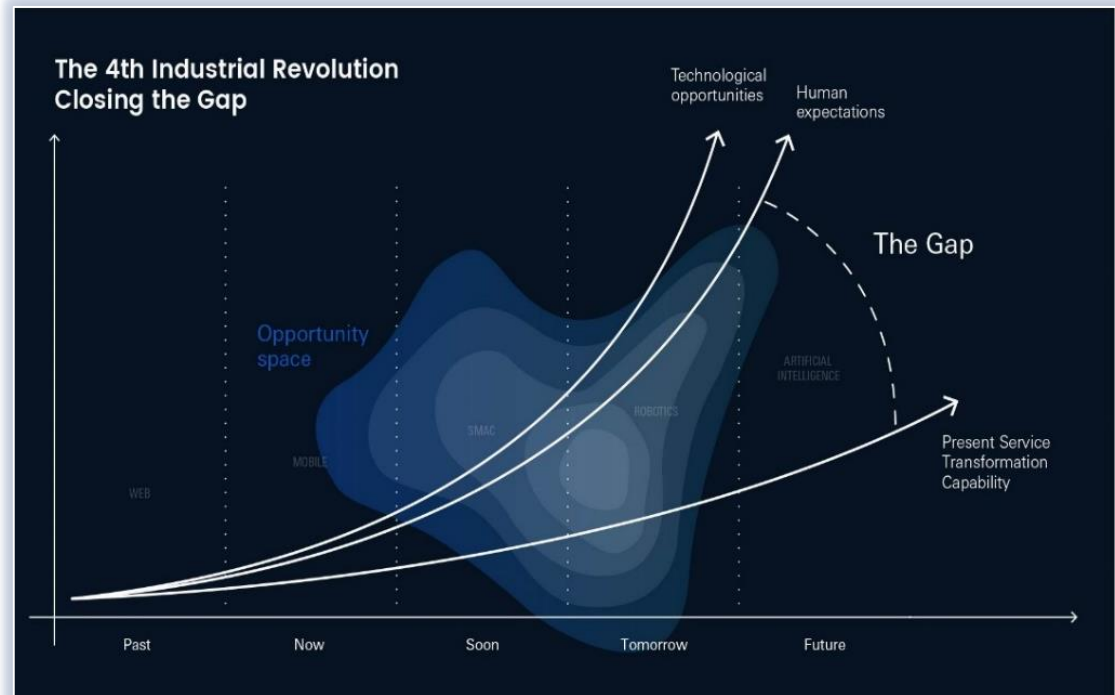


The continuous search for leading TIE positioning in the eye of its customers (large, complex global companies) over time, originated Bip's two most valuable assets:

- **A solid, diversified, steady and repeatable portfolio of large multinationals**
- **A strong and diversified team of partners and directors (>60) who sell, manage and overcome barriers, with consistent skills in the game**

> Digital & Innovation Consulting (XScience)

- XScience is a hub that provides **professional services and solutions to large complex organizations** ready to **bridge the gap created by the exponential evolution of technology and business models**
- Those companies have to compete with a **new breed of firms that are organized to create highly scalable value** and that have **extended the concept of the enterprise** using more than digital technologies and organizational solutions which are evolving at exponential pace



> Bip Group Brands Involved in XScience

Ars et Inventio

Bip. X.Tech

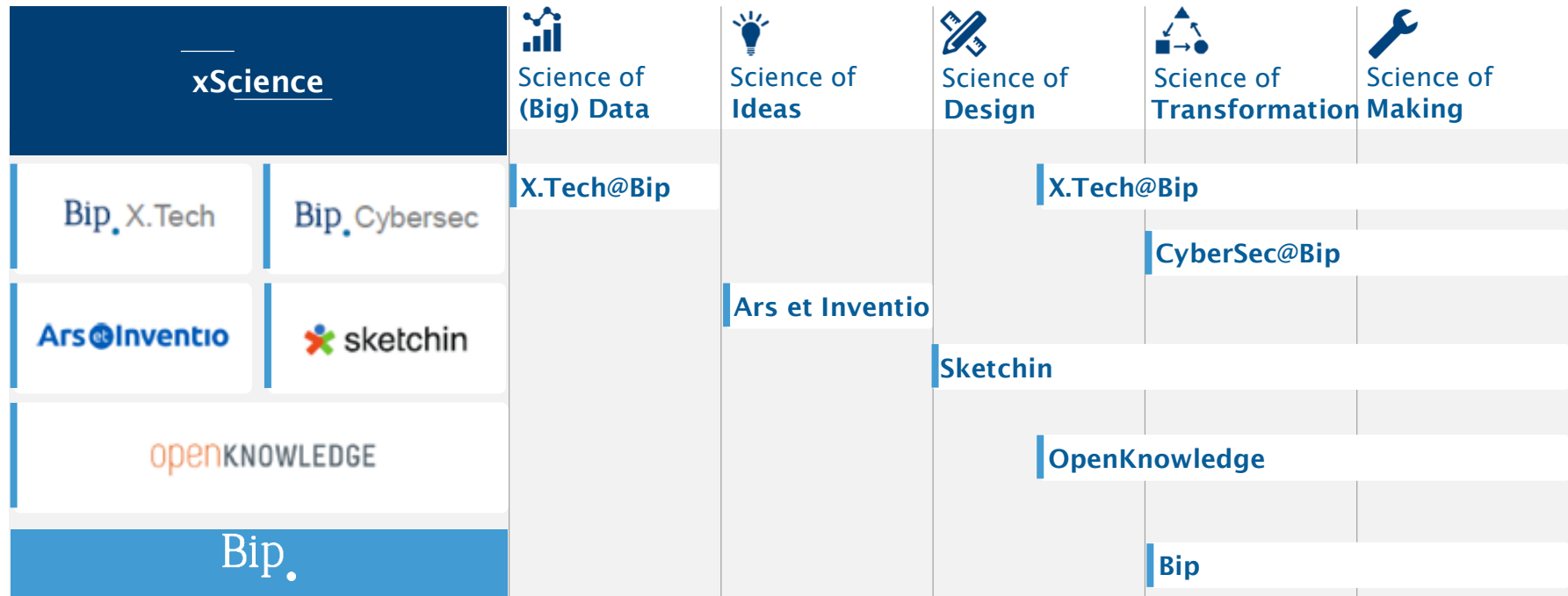
Bip. Cybersec

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XScience is a hub of **Bip digital factories** that provides services and for each major domain



➤ XScience is Bip Group answer to our clients questions on their future